

Message Text

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ACTION EB-07

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FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 1155

UNCLAS TUNIS 7664

FOR : EB/OCA/CM AND COMMERCE/CAGNE

E.O.: 11652: N/A

TAGS: BEXP, ECON, TS

SUBJ: NEAR EAST AND NORTH AFRICAN COMMERCIAL CONFERENCE

REF : STATE 288576; MUSCAT 1401; BAGHDAD 1258

1. IN KEEPING WITH CRITERIA STATE REFTEL, EMBASSY TUNIS
NOMINATES ECONOMIC/COMMERCIAL OFFICER MARSHALL CASSE TO
PARTICIPATE IN SUBJECT CONFERENCE.

2. FOR PROGRAM: A) WE SECOND PROPOSAL OTHER POSTS FOR FULL
DISCUSSION OF U.S. ANTI-BOYCOTT POLICY AND IMPLICATIONS.
IN OUR CASE, INFORMATION ON APPLICABILITY TO COUNTRIES WHICH
PRACTICE PRIMARY BOYCOTTS (AS APPLIED MEXICO VS. SPAIN AND
OAU COUNTRIES VS. SOUTH AFRICA) BUT DO NOT ADHERE TO
SECONDARY BOYCOTT WOULD BE ESPECIALLY APPRECIATED; B) PRO-
POSE THAT QUESTION OF EXPORT FINANCING PROGRAMS BE DISCUSSED,
PARTICULARLY IN LIGHT USE OF MIXED CONCESSIONAL/CONVENTIONAL
FINANCING BY FRANCE, MAJOR COMPETITOR IN AREA; C) PROPOSE
DISCUSSION OF IBRD BIDDING PROCEDURES, PARTICULARLY FOR
ENGINEER/CONSULTANT PROJECTS, AND HOW U.S. FIRMS CAN BE
BETTER ADVISED OF THIS MULTI-BILLION DOLLAR PER YEAR MARKET;
D) SUPPORT INCLUSION OF ITEM ON TO PROGRAM (MUSCAT 1401)
WITH VIEW TO BETTER DISSEMINATIONS PARTICULARLY OF
LARGE TRADE OPS.
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Message Attributes

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